



	Year Group	Autumn Term	Spring Term	Summer Term
Seniors	AQA GCSE Business Course code 8132 Specification available at: http://www.aqa.org.uk/subjects/business-subjects/gcse/business-8132/introduction			
	10	3.1 Businesses in the real world Aims and Objectives Business Structure Stakeholders Business Planning Business Location	3.2 Influences on Business Technology Economic Ethics Globalisation Legislation Competitive Environment	3.4 Human Resources Organisational Structure Recruitment Motivation Training
	11	3.3 Operations Management Production Procurement Quality Customer Service	3.5 Marketing Segmentation Market Research Marketing Mix	3.6 Finance Sources of Finance Cashflow Ration calculations Analysis of financial documents